

Expansion, innovation, change : In a highly dynamic industry like technical textiles, part of the root of success lies here. With four subsidiaries and a comprehensive product portfolio, our client today occupies an exceptional position on the world market for technical textiles, offering ideal conditions for another 100 years of corporate success in terms of experience, competence and innovative strength!

Sales-Manager digital textile printing (m/w/d) Western Europe

Essential Duties and Responsibilities:

- New customer acquisition in the assigned countries
- Development and maintenance of viable relationships with customers
- Understanding and translating of customer demands to further develop our product portfolio and services
- Conducting market benchmark in terms of product characteristics together with the product management
- Coordination / clarification of technical and commercial product requirements
- Responsible for all customer inquiries and offers for assigned countries

⇒ You are fully in charge of the actual and further development of product range in Western Europe!

Requirements:

- Sales experience in the digital textile printing industry as prerequisite
- To offer best service to our customers, you are homebased in Western Europe and have a high willingness to travel
- Outgoing person with high willingness to succeed
- Goal-oriented, hands-on mentality
- Strong presentation, sales and communication skills
- Fluent in English and/or French, German and other languages an advantage

⇒ We are searching for a passionate, well-connected and structured sales manager, highly motivated to develop our market in Western Europe!

⇒ You will have a leading and central position to bring our business to the next level, accompanied by an awesome team and various corporate benefits!